

TITLE: SUPER VISIONS NEWSLETTER

ITEM NO.	DESCRIPTION	BASIS OF AWARD	ALLEN WAYNE LTD CHANTILLY, VA		EV SERVICES ROCKVILLE, MD		GRAY GRAPHICS CAPITOL HEIGHTS, MD		IPI GRAPHICS UPPER MARLBORO, MD		MONROE GRAPHICS, INC ROCHESTER, NY	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	ILLUSTRATIONS:											
(a)	Scan and digitize photo prints/transparencies											
(1)	Up to & including 152 x 229 mm(6 x 9") per illustrations.....	168	14.80	2,486.40	25.00	4,200.00	7.50	1,260.00	10.00	1,680.00	9.00	1,512.00
(2)	Over 152 x 229 mm(6 x 9") up to and including 229 x 292 mm 9 x 11-1/2")...per illustration.....	144	22.80	3,283.20	18.50	2,664.00	9.00	1,296.00	15.00	2,160.00	9.00	1,296.00
(b)	Color Key/digital color proofs...per trim/page-size unit..	32	8.00	256.00	10.50	336.00	6.75	216.00	15.00	480.00	34.00	1,088.00
II.	PRINTING AND BINDING:											
(a)	Newsletter: Printing in black and one additional ink color per page											
(1)	Makeready and/or Setup.....	120	68.00	8,160.00	55.52	6,662.40	85.00	10,200.00	75.00	9,000.00	62.00	7,440.00
(2)	Running Per 100 Copies.....	4200	0.88	3,696.00	11.00	46,200.00	2.50	10,500.00	1.00	4,200.00	1.30	5,460.00
(b)	Newsletter Printing in four color process per page											
(1)	Makeready and/or Setup.....	24	138.00	3,312.00	134.00	3,216.00	100.00	2,400.00	150.00	3,600.00	152.00	3,648.00
(2)	Running Per 100 Copies.....	840	1.78	1,495.20	13.00	10,920.00	4.50	3,780.00	2.00	1,680.00	2.00	1,680.00
(c)	Brochure: Printing 2 sides in black and one additional ink colorComplete Product											
(1)	Makeready and/or Setup.....	3	158.00	474.00	300.00	900.00	100.00	300.00	350.00	1,050.00	355.00	1,065.00
(2)	Running Per 100 Copies.....	150	3.28	492.00	8.00	1,200.00	5.00	750.00	5.00	750.00	4.50	675.00
(d)	Brochure: Printing 2 sides in four color process Complete Product											
(1)	Makeready and/or Setup.....	3	188.00	564.00	600.00	1,800.00	250.00	750.00	600.00	1,800.00	645.00	1,935.00
(2)	Running Per 100 Copies.....	150	3.48	522.00	10.75	1,612.50	7.50	1,125.00	8.00	1,200.00	7.50	1,125.00
III.	PAPER: PER 100 LEAVES											
(a)	White No. 2 Coated Text Gloss-Finish text (150 g/m2 (100-lb.)).....	420	1.98	831.60	5.00	2,100.00	1.75	735.00	2.50	1,050.00	4.55	1,911.00
(b)	White No. 2 Coated Text Dull-Finish text (150 g/m2 (100-lb.)).....	2100	1.98	4,158.00	4.34	9,114.00	1.75	3,675.00	2.70	5,670.00	4.80	10,080.00
(c)	White No. 2 Coated Text Gloss-Finish cover (215 g/m2 (80-lb.)).....	75	12.38	928.50	4.00	300.00	1.75	131.25	5.00	375.00	16.40	1,230.00
(d)	White No. 2 Coated Text Dull-Finish cover (215 g/m2 (80-lb.)).....	75	12.38	928.50	4.00	300.00	5.20	390.00	5.20	390.00	17.40	1,305.00
III.	PACKING AND SEALING FOR DISTRIBUTION:											
1.	Bulk shipments											
(a)	Pack and seal ship. containers (up to approx. 20.4 kg (45) lbs.) capacity, each container.....	126	3.80	478.80	2.00	252.00	1.25	157.50	1.25	157.50	1.50	189.00
2.	Mailing:											
(a)	Affixing labels and tab seals on single copies (self-mailers....per 100 copies.....	228	7.80	1,778.40	6.50	1,482.00	4.00	912.00	5.00	1,140.00	5.40	1,231.20
(b)	Multiple copies in kraft envelope(s) up to 200 leaves)...per envelope.....	36	2.48	89.28	1.00	36.00	1.00	36.00	1.00	36.00	0.35	12.60
(c)	Quantities over 200 leaves, up to 16.3 kg(36 lbs.) (maximum gross wt. 18.1kg(40 pounds))...per bundle or container.....	96	3.48	334.08	1.50	144.00	1.50	144.00	1.50	144.00	1.50	144.00
	CONTRACTOR TOTALS			\$34,267.96		\$93,438.90		\$38,757.75		\$36,562.50		\$43,026.80
	DISCOUNT		5.00%	\$1,713.40	0.00%	\$0.00	1.00%	\$387.58	5.00%	\$1,828.13	0.25%	\$107.57
	DISCOUNTED TOTALS			\$32,554.56		\$93,438.90		\$38,370.17		\$34,734.37		\$42,919.23

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ITEM NO.	DESCRIPTION	BASIS OF AWARD	THORNER PRESS, INC BUFFALO, NY		McDONALD & EUDY TEMPLE HILLS, MD		CURRENT CONTRACTOR McDONALD & EUDY	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	ILLUSTRATIONS:							
(a)	Scan and digitize photo prints/transparencies							
(1)	Up to & including 152 x 229 mm(6 x 9") per illustrations.....	168	40.00	6,720.00	7.00	1,176.00	9.00	1,512.00
(2)	Over 152 x 229 mm(6 x 9") up to and including 229 x 292 mm 9 x 11-1/2")...per illustration.....	144	60.00	8,640.00	8.00	1,152.00	9.00	1,296.00
(b)	Color Key/digital color proofs...per trim/page-size unit..	32	20.00	640.00	20.00	640.00	9.00	288.00
II.	PRINTING AND BINDING:							
	Newsletter:							
(a)	Printing in black and one additional ink color per page							
(1)	Makeready and/or Setup.....	120	75.00	9,000.00	45.00	5,400.00	45.00	5,400.00
(2)	Running Per 100 Copies.....	4200	0.80	3,360.00	1.25	5,250.00	1.25	5,250.00
	Newsletter							
(b)	Printing in four color process per page							
(1)	Makeready and/or Setup.....	24	125.00	3,000.00	85.00	2,040.00	85.00	2,040.00
(2)	Running Per 100 Copies.....	840	2.00	1,680.00	1.50	1,260.00	1.50	1,260.00
	Brochure:							
(c)	Printing 2 sides in black and one additional ink colorComplete Product							
(1)	Makeready and/or Setup.....	3	300.00	900.00	350.00	1,050.00	350.00	1,050.00
(2)	Running Per 100 Copies.....	150	7.50	1,125.00	3.00	450.00	3.00	450.00
	Brochure:							
(d)	Printing 2 sides in four color process Complete Product							
(1)	Makeready and/or Setup.....	3	425.00	1,275.00	650.00	1,950.00	650.00	1,950.00
(2)	Running Per 100 Copies.....	150	11.25	1,687.50	4.00	600.00	4.00	600.00
III.	PAPER: PER 100 LEAVES							
(a)	White No. 2 Coated Text Gloss-Finish text (150 g/m2 (100-lb.)).....	420	3.50	1,470.00	3.40	1,428.00	3.40	1,428.00
(b)	White No. 2 Coated Text Dull-Finish text (150 g/m2 (100-lb.)).....	2100	3.60	7,560.00	3.70	7,770.00	3.70	7,770.00
(c)	White No. 2 Coated Text Gloss-Finish cover (215 g/m2 (80-lb.)).....	75	5.40	405.00	4.00	300.00	4.00	300.00
(d)	White No. 2 Coated Text Dull-Finish cover (215 g/m2 (80-lb.)).....	75	5.50	412.50	4.50	337.50	4.50	337.50
III.	PACKING AND SEALING FOR DISTRIBUTION:							
1.	Bulk shipments							
(a)	Pack and seal ship. containers (up to approx. 20.4 kg (45 lbs.) capacity, each container.....	126	1.25	157.50	1.50	189.00	1.25	157.50
2.	Mailing:							
(a)	Affixing labels and tab seals on single copies (self-mailers....per 100 copies.....	228	4.50	1,026.00	4.00	912.00	6.50	1,482.00
(b)	Multiple copies in kraft envelope(s) up to 200 leaves)...per envelope.....	36	0.40	14.40	0.75	27.00	1.00	36.00
(c)	Quantities over 200 leaves, up to 16.3 kg(36 lbs.) (maximum gross wt. 18.1kg(40 pounds))...per bundle or container.....	96	1.25	120.00	1.50	144.00	1.50	144.00
	CONTRACTOR TOTALS			\$49,192.90		\$32,075.50		\$32,751.00
	DISCOUNT		2.00%	\$983.86	1.00%	\$320.76	1.00%	\$327.51
	DISCOUNTED TOTALS			\$48,209.04		\$31,754.74		\$32,423.49
					AWARDED			